

## MC 2010 Conference and Workshop

Mortgage lenders often have difficulty finding employees with knowledge and training in mortgage lending requirements. Lenders are uncertain knowing where to obtain help, assistance, or guidance on what to do, when to do it, and how to do it.

Over the years, I have learned one thing. Go where help, training, and guidance can be found. I have found that place is Conferences and Workshops.

This is where you learn firsthand from others how they do it, how it should be done, and where you can go to find the help, assistance and guidance you need. You make friends on whom you can call for future help and assistance.

I have learned that attendance at Conferences and Workshops is not an expense but an investment. Investment is not just for managers but also for employees, who become knowledgeable and trained to give customers the help, assistance and guidance they ask for.

MC has found over the years companies that attend the MC Conferences and Workshops require less customer support and make fewer mistakes. As a reward for those companies who put forth the effort and expense to attend the MC 2010 Conference and Workshop, a credit of two percent will be considered when it is time to renew their customer support agreement.

**Some of the topics that will be presented during the  
MC 2010 Conference and Workshop.**

Useful Tools

How do I set up HAMP loans

Trial Period and Modification

How to modify portfolio loans

How do I handle “Deferred Principal”

How do I advance the payment due date  
and interest paid to date

Using the MC Collections Package

How should I handle foreclosures and  
bankruptcy problems

Using the new Good Faith Estimate form

How do I compare the GFE at closing

Help with Accounting

Accruals and payment reversals

**Additional Topics**

Regulatory Tracking, File Organization, Credit Bureau Reporting, Year End Reporting, HMDA Reporting and, of course, IRS Reporting.

Thursday morning will be a question and answer session.

**Register today on MC’s Web site for  
the MC 2010 Conference and Workshop**

***<http://mcoffice.com/conference/2010/registration.html>***

**Or**

**mcoffice.com > MC Education Center > 2010 Conference Registration**